

DESKTOP LIFECYCLE MANAGEMENT



Use our helpful checklist to guide you through the desktop life cycle and cost effective IT leasing solutions.

POTENTIAL UNLEASHED

In today's fast-changing digital environment, business is becoming increasingly influenced by new technology innovations and cloud computing. We're also seeing a move towards a subscription economy, across an array of industries, in both B2B and B2C spaces. As companies strive to become more agile, computer equipment leasing and IT financing solutions are an attractive and cost-effective proposition for organisations of all types and sizes.

Leasing solutions can help businesses to overhaul legacy IT equipment to relieve the strain on in-house resources and prevent stagnating productivity. Flexible monthly contracts can be

arranged to manage your cash flow effectively and give you scope for scaling up and down, increasing your business agility.

Crucially, computer leasing agreements allow businesses to implement cutting-edge IT hardware, empowering users by modernising the desktop environment and encouraging innovation.

This handy checklist outlines the main considerations for businesses and the key benefits of our IT leasing solutions.

Take a look and see how Vohkus can help.



YOUR CHECKLIST FOR IT EQUIPMENT LEASING

- ☐ **Flexible contracts**
Every business is unique and has its own complex IT asset requirements to meet the needs of its workforce and skill set. We offer a range of flexible IT hardware leasing and financing options for businesses, including lease to purchase, lease to own and Desktop-as-a-Service (DaaS) solutions.

- ☐ **No limitations**
There are no limitations to what computer equipment you can lease with Vohkus. We have leasing options for all types of hardware and associated IT services and support. There are no restrictions on the scale of your contracts or volume of units. We offer flexible options and bespoke packages to suit your individual needs and user base.

- ☐ **Removing the strain of legacy equipment issues**
Computer leasing solutions are cost-effective and enable businesses to provide users with the best kit, without a huge upfront outlay. This relieves the strain of struggling on with legacy equipment, so that your IT teams don't continually get bogged down with ongoing maintenance, security and compliance issues.

Attempting to extend the lifecycle of your existing hardware simply delays the inevitable and presents new security threats and compatibility problems. Be proactive and refresh your fleet, and reduce your helpdesk support tickets.

- ☐ **Access to cutting-edge computer equipment and software**
IT leasing contracts give businesses the opportunity to reinvigorate their workforce and IT infrastructure. Empower your users to create, innovate and deliver great experiences for customers, rather than standing still and falling behind competitors.

By giving your staff access to cutting-edge computer equipment and software, you'll improve performance and inspire current and future staff. It really can make a difference to perception and your ability to attract and retain talent.

82% of millennials say that workplace technology has an influence when deciding on taking a new job. (Source: [DellEMC Future Workforce Study](#))

72% of workers believe their future success depends on their ability to be creative. (Source: [Steelcase/Microsoft research](#))

Legacy IT equipment can restrict creativity and can become a burden. Users get frustrated with system limitations and, therefore, it can impact engagement, productivity and innovation.

- ☐ **Best models and support from top vendors**
Vohkus' IT leasing and financing solutions give you access to the best hardware on the market. We work with all the top vendors, such as Hewlett-Packard, Dell and Lenovo, plus the Microsoft's Surface for Business Family. Our consultants can craft computer leasing agreements to suit your needs, incorporating a vast range of models and manufacturers.

Get best-in-class support and maintenance from dedicated engineers, whilst you can explore Desktop-as-a-Service solutions to manage your supply chain effectively.

- ☐ **Enjoy big cost-savings**
Computing leasing agreements enable businesses to significantly reduce operational expenditure and make huge cost-savings on IT hardware from all the top vendors. The level of savings possible is dependent on the type of contract and the size of your business.

- ☐ **Increase business agility**
Computing leasing and IT financing solutions enable organisations to manage their assets more efficiently, scale up at the right rate and build out new sites and locations far more quickly. This offers peace of mind for key decision-makers and solve a lot of logistical challenges.

- ☐ **Integrated IT services**
Vohkus can add on other IT services to your contracts, such as Desktop Lifecycle Management (DLM) solutions, to integrate with your computer leasing services. DLM is an end-to-end suite of services that cover the entire hardware lifecycle, from procurement and stock holding to configuration, deployment and even disposal, to streamline your supply chain.

[Learn more about our full range of DLM services here](#)

- ☐ **One, simple monthly contract for everything**
Computing leasing agreements help to simplify IT asset management and budget control. With Vohkus you get one, simple monthly contract for everything. This gives you greater visibility and makes managing budgets and forecasting so much easier. Ease your cash flow with a streamlined computer leasing agreement.

- ☐ **Add to contracts as you go and adapt as you grow**
Our leasing contracts are adaptable and scalable, so you can scale up your IT infrastructure as your business grows. Agile organisations need the flexibility in their contracts to support change management, and our leasing contracts offer that flexibility.

Work with our consultants to adapt your contracts as you go and as you grow, adding on other relevant services and solutions when required.

- ☐ **Access to a dedicated team of IT consultants and engineers**
Our leasing arrangements offer businesses efficient maintenance and support from specialist engineers. Not only does this expertise reduce the strain on your in-house support, but our consultants can proactively monitor your assets to prevent issues before they happen.

If you do require fixes or replacement hardware, we'll also ensure that you receive replacements before you're required to send away defective assets, meaning minimal downtime.



REQUEST A FREE CONSULTATION

[CLICK HERE](#)



SPEAK TO THE VOHKUS IT LEASING & FINANCING TEAM

If you want to talk to one of our dedicated IT leasing and financing experts:

Call us on **0345 647 3000**
Email at **dlm@vohkus.com**

Alternatively, you can request a free consultation with Vohkus, where we'll assess your business requirements and identify the best solutions. Request a consultation and we'll arrange a suitable time and date to carry it out.

Vohkus consultations consist of:

- ▶ An assessment to identify your business requirements and potential cost-savings
- ▶ Up to a half day consulting session from our dedicated team
- ▶ Advice and recommendations on the most suitable solutions for your user base

Note: Consultations can be done in-person or remotely, depending on your preference and location.

